

NEXTLEVEL LLC

Call us at:
(406) 546-6676

Helping to Develop

Business Performance and Value

Our Mission



NEXTLEVEL LLC

BUSINESS PERFORMANCE CONSULTANTS

Successful businesses must address the challenges of the growth curve as questions arise and the means to acceptable performance change level by level. Some natural questions are:

- What is to be the source of the next sales growth spurt?
- How can we handle all of this new business?
- Operational efficiency requires new systems, right? Accounting? Information services? Communication?
- Working capital is stretched. Where do we find more cash?
- How can we make this business easier?
- Risks are larger. How do we best protect what we have as we reach for more?
- People and teamwork have to adjust to make all of this work. What is best? How do we find time to put this in place?
- What should the company goals be for five years?
- What must be in place to put the most profit in the shareholders' pockets?

NEXTLEVEL performs as a management “partner” fully involved with the team in finding the best track for the company and establishing excellence in daily execution. Experience is applied. The program is hands on.

“Developing Value” no matter how experienced, user friendly and gentle the consulting, is quite a promise. Value can be increased by successfully reaching that next level of the growth curve and/or by making more out of the current effort. NEXTLEVEL brings a program to include added service tools with demonstrated intrinsic returns. Thereby, the return for our efforts is assured before we begin.



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Our Program



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NEXTLEVEL consulting offers:

- **Goal setting**
The owner(s) must first discover his/her/their business goals that fit personal life plans. “Making more money” is not always it.
- **Problem/challenge clarification**
Business goals in hand make challenges apparent and company team consensus possible. The company team’s perception is augmented with NEXTLEVEL experience to form the go-forward plan. This addresses not only the next level, but beyond.
- **Solution plan and execution teaming**
Performance-implementation is a daily activity. NEXTLEVEL will be an intrusive participant. Tools and affiliated services are immediately brought to bear to increase business performance and value.

AFFILIATED SERVICES FOR IMMEDIATE VALUE

NEXTLEVEL brings special affiliated service companies to the team. These may be individually of interest to a company-client rather than as a part of the consulting package. Intrinsic business value increases with no, or little, up front cost is the focus.

- Insurance benefits with custom online enrollment service for savings
- Tax credits recovery services on contingent sharing of proceeds
- Cost efficiency-procurement services on contingent sharing of proceeds
- Workers comp e-mod auditing on contingency
- Financial planning and support services
- Custom insurance products such as captives
- IT support
- Investigative research services
- HR behavioral tools

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Consultant's
Experience

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The NEXTLEVEL team has been there and done that both as public corporations executive levels and as owner-operator of smaller ones ... general management, marketing, finance, human resources, and administrative services.

Business performance processes are successfully applied no matter what the industry. The team has in-depth industry experience as with those listed below. Affiliates are available to fill in any necessary gaps.

- Various consumer products (personal care, beverages, security)
- Foodservice
- Industrial manufacturing
- Business to business selling
- Insurance
- Security services
- Facilities maintenance
- Government contracting
- Finance industry
- Healthcare
- Investigative services
- Education software



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Revenue increases and/or margin enhancement comes from the application of experience in:

Revenue:

- Full company strategic planning
- New Products Development
- Advertising strategy and execution
- Sales force management
- Just plain creative thinking
- Joint venture creation
- Company sale / acquisition support
- Products / Services marketing positioning
- Market research information application
- Full team coordination

Margin Enhancement:

- Investment return evaluation
- Cash flow support and sourcing
- Efficient risk management
- Insurance / benefits pricing
- Labor management
- Tax credits utilization
- Integrated cost accounting
- Process management
- Outsourced services
- Legal protection process
- HR oversight
- Timely management information
- Employee motivation

Overall:

- Priority setting
- Company processes set rather than individual retention
- Accountability enforcement
- Tax planning

Performance
Improvement



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Online Benefits
Administration



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Insurance Benefits with Custom Online Service

Guaranteed-competitive group insurance benefits and vastly superior administration utilizing customized online web services are offered through our affiliate. Full outsourced benefit administration includes, at no added cost: custom website for online enrollment and real time reporting of employee eligibility, waiver and deduction; staffed bilingual call center for questions, and complete COBRA and HIPAA maintenance.

Estimated employer savings per month per employee:

- Reduced labor and materials costs for new hire, open enrollment, coverage changes, terminations, billing, renewals: \$4.50
- COBRA and HIPPA services: \$2.00
- Company protection savings: timeliness of service and info to employee and carrier; risk reduction with foolproof trail of benefits service compliance; central company control; fingertip management information; payroll support significant

**Reduction in G&A expense increases the
net margin and the business value.**

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Tax Credits Recovery Service

Data collection, application and collection for the 150 nationwide state and federal tax credits programs can result in the recovery of significant tax dollars. This is an ongoing payroll-to-payroll tax credits recovery program which is 100% out sourced to **NEXTLEVEL's** affiliate with the only payment a contingency sharing of funds discovered. California operations are particular beneficiaries.

Some facts:

- There are approximately 150 federal and state programs nationwide
- The majority of all states have their own state-specific tax credit programs
- State Enterprise Zones and Federal Empowerment Zones are the most lucrative and are based on the location of the businesses within these zones
- Prospective hiring programs (WOTC/Welfare to Work) promote employment of certain workers
- Three-year look back credits are available for most zone programs, but not for Federal WOTC/WtW
- These are state or federal income tax refunds/credits on taxes paid from profitable operations

**Company net margins are increased
as tax obligation is reduced.**

Tax Recovery
& Tax Credits

